Deloitte.

Asset Management Spotlight

Complying With the New Balance Sheet Offsetting Disclosure Requirements

In This Issue:

- Scope of the Amended Offsetting Guidance
- Disclosure Requirements
- Considerations for Investment Companies
- Thinking Ahead

The disclosure requirements are effective for fiscal years beginning on or after January 1, 2013, and interim periods therein.



The Bottom Line

- In December 2011, the FASB issued ASU 2011-11¹ (codified in ASC 210-20²),
 which establishes new disclosure requirements regarding the effect or potential
 effect of offsetting arrangements on a company's financial position. The
 standard is the result of the FASB's joint offsetting project with the IASB.
- In response to questions raised by preparers about the scope of ASU 2011-11, the FASB issued ASU 2013-01³ (codified in ASC 210-20), clarifying which instruments and transactions are subject to the disclosure requirements. The IASB has not undertaken a similar project to date.
- The new disclosures will give financial statement users information about gross and net exposures, allowing them to more easily compare financial statements prepared under U.S. GAAP with those prepared under IFRSs.
- Under the new requirements, companies must disclose both (1) net amounts
 and gross information about instruments and transactions that are offset in
 the statement of financial position and (2) instruments and transactions subject
 to an enforceable master netting arrangement (MNA) or similar agreement.
 Companies would present this information in a tabular format in the notes to
 the financial statements (unless another format is more appropriate). In addition,
 companies must disclose qualitative information about the nature of the rights
 of setoff. The scope of the FASB's amended requirements includes fewer
 financial instruments than the scope of the offsetting requirements under IFRSs.
- As a result of implementing and complying with the standard, investment companies may encounter operational challenges associated with expanding their data gathering, refining their tracking, adding resources, and supplementing their qualitative disclosures.
- The disclosure requirements are effective for fiscal years beginning on or after January 1, 2013, and interim periods therein, with retrospective application required for all comparative periods presented. The requirements are the same for public and private companies.
- ¹ FASB Accounting Standards Update No. 2011-11, Disclosures About Offsetting Assets and Liabilities.
- For titles of FASB Accounting Standards Codification (ASC) references, see Deloitte's "Titles of Topics and Subtopics in the FASB Accounting Standards Codification."
- ³ FASB Accounting Standards Update No. 2013-01, Clarifying the Scope of Disclosures About Offsetting Assets and Liabilities.

Beyond the Bottom Line

Issued on December 16, 2011, ASU 2011-11 established new requirements for companies to disclose the nature of their rights of setoff and related arrangements associated with certain financial instruments and derivative instruments that are offset in the statement of financial position or subject to enforceable MNAs or similar agreements. The ASU's disclosure requirements are the result of a joint effort by the FASB and IASB to converge their reporting requirements on offsetting. Although the boards ultimately decided to retain their own existing offsetting models, they were able to agree on these expanded disclosure requirements, which were intended to make financial statements prepared under U.S. GAAP more comparable to those prepared under IFRSs. Because of the nature of their business, investment companies are expected to be significantly affected by the new standard.

Scope of the Amended Offsetting Guidance

In planning to implement ASU 2011-11, some preparers, including investment companies, became concerned that the scope of the standard was broader than they had originally assumed. In particular, they noted that many of their trade receivable and trade payable agreements contained standard commercial provisions allowing either party to offset upon the default of the other. They believed that such provisions were similar to an enforceable MNA and that those receivables and payables would therefore be subject to new disclosure requirements. These preparers asked the FASB to reconsider whether the benefits of making such instruments subject to the offsetting disclosures justified the costs that preparers would incur to perform a comprehensive review of all of their agreements to determine whether the agreements contained netting provisions similar to MNAs.

In response to these concerns, the FASB issued ASU 2013-01 in January 2013 to clarify which instruments and transactions are subject to the disclosure requirements under ASU 2011-11. ASU 2013-01 limits the scope of the offsetting disclosures to the following instruments or transactions: "Recognized derivative instruments accounted for in accordance with [ASC] 815, including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements, and securities borrowing and securities lending transactions that are":

- "[O]ffset in accordance with either [ASC] 210-20-45 or [ASC] 815-10-45."
- "[S]ubject to an enforceable [MNA] or similar agreement, irrespective of whether they are offset in accordance with either [ASC] 210-20-45 or [ASC] 815-10-45."

Examples of a "similar agreement" include derivative clearing agreements, global master repurchase agreements, and global master securities lending agreements.

Editor's Note: Investment companies often have large portfolios of financial instruments and transactions that would be subject to the disclosure requirements, such as derivatives, repurchase and reverse repurchase agreements, and borrowing or lending agreements for securities.

ASU 2013-01 removes trade payables and receivables, including those of broker-dealers resulting from their unsettled regular-way trades, from the scope of the disclosure requirements. It also clarifies that only derivatives accounted for in accordance with ASC 815, including bifurcated embedded derivatives, are within the scope of the disclosure requirements. Instruments that meet the definition of a derivative in ASC 815 but that are subject to one of the scope exceptions in ASC 815 are outside the scope of the offsetting disclosure requirements.

Investment companies are expected to be significantly affected by the amended guidance.

Under U.S. GAAP, an entity may elect to offset qualifying financial instruments on the balance sheet (as an accounting policy choice). However, an entity whose instruments are within the scope of the amended guidance must provide the new disclosures, regardless of whether it has elected to offset those instruments in the statement of financial position. Therefore, the effect of the new disclosure requirements may be greater on investment companies that have not previously made the offsetting election than on those that have, because such companies may not separately track information for instruments with rights of setoff under enforceable MNAs (or similar agreements).

Disclosure Requirements

For instruments within the scope of the amended offsetting guidance, ASC 210-20-50-3 states that investment companies must disclose, at a minimum, the following information in tabular format (unless another format is more appropriate), separately for assets and liabilities:

- a. The gross amounts of those recognized assets and those recognized liabilities
- The amounts offset in accordance with the guidance in [ASC] 210-20-45 and [ASC] 815-10-45 to determine the net amounts presented in the statement of financial position
- c. The net amounts presented in the statement of financial position
- d. The amounts subject to an enforceable master netting arrangement or similar agreement not otherwise included in (b):
 - 1. The amounts related to recognized financial instruments and other derivative instruments that either:
 - i. Management makes an accounting policy election not to offset.
 - ii. Do not meet some or all of the guidance in either [ASC] 210-20-45 or [ASC] 815-10-45.
 - 2. The amounts related to financial collateral (including cash collateral).
- e. The net amount after deducting the amounts in (d) from the amounts in (c).

To improve the transparency of collateralized transactions and to avoid the masking of undercollateralized positions by overcollateralized positions, the offsetting guidance limits the total amount that an entity can disclose for a particular instrument in (d) above to the amount that it disclosed in (c). In other words, the total of the MNA and the collateral cannot exceed the amount reported in the balance sheet for a recognized instrument. However, rights to collateral that "can be enforced across financial instruments" also may be included in the amounts disclosed in (d). In addition, for each type of right of setoff disclosed in (d), an entity must provide a narrative description of the nature of that right, such as how and when the right can be exercised.

The amended guidance gives entities two options for grouping the quantitative information disclosed for items (c) through (e) above. The entity may group such information by (1) type of instrument (e.g., derivatives and repurchase agreements and reverse repurchase agreements) or (2) counterparty. If the entity elects the latter option, it does not need to identify the names of specific counterparties; however, it should disclose individually significant counterparties separately, and it may group all other counterparties into a single amount. Note that this is already common practice for mutual funds that currently identify their counterparties to derivative contracts in the financial statements. Entities making this election still must present the information in items (a) through (c) by type of instrument.

The amended guidance emphasizes the importance of reconciling the net amounts disclosed in item (c) to "the individual line item amount(s) presented in the statement of financial position." Such reconciliation must be disclosed regardless of the level of aggregation or disaggregation used for the disclosures. To facilitate reconciliation to line items in the statement of financial position, the offsetting guidance permits an entity to

The amended guidance gives entities the option of grouping the quantitative information disclosed by type of instrument or by counterparty.

include in the tabular offsetting disclosures all other recognized derivatives accounted for in accordance with ASC 815 (e.g., bifurcated embedded derivatives, repurchase and reverse repurchase agreements, and securities borrowing and lending transactions).

Under the amended guidance, entities must also track and disclose collateral that is not recognized on the face of the balance sheet. Although investment companies monitor collateral at a granular level, because the gathering of this information does not typically reside within the financial reporting function, such information may be difficult to compile. Investment companies will need to ensure not only that their disclosures comply with the requirements but also that adequate internal controls are established for gathering the information.

Considerations for Investment Companies

As noted above, complying with the new disclosure requirements may present operational and technical challenges for investment companies. Such challenges may include the following:

- Data gathering Investment companies may have a variety of data-tracking systems, especially if they use multiple service providers or different subadvisers. Such companies may also hold instruments that qualify for offsetting that they elect to present gross in the statement of financial position. Because they would not have done so already, they may need to expend considerable effort gathering information related to these instruments to comply with the new disclosure requirements. Also, as a result of having to disclose both recognized and unrecognized collateral (including cash collateral), financial reporting departments may need to gather information they would not have needed to gather before.
- Ongoing tracking Investment companies' current financial reporting systems
 might not be equipped to closely track, on an ongoing basis, information about
 rights of setoff for instruments within the scope of the amended guidance that
 are executed under MNAs or similar agreements. Because of the frequency with
 which they will need to update and disclose such information under the new
 requirements, companies must ensure that their financial reporting infrastructure
 allows them to adequately monitor and analyze this information.
- Determining collateral value Many organizations have uniform pricing policies for their financial reporting. However, a valuation determination made by using a company's collateral management systems may not incorporate those uniform pricing policies. The amended guidance requires disclosure of amounts related to financial collateral (including cash collateral). Therefore, when financial statements are produced, investment companies should ensure that the collateral is appropriately valued.
- Additional time and resources Personnel in fund reporting departments will need to familiarize themselves with the new disclosure requirements. Further, additional resources may be necessary because more information will need to be given to the independent auditor than under previous quidance.
- Potential legal analysis Fund accounting personnel may not have the legal expertise needed to determine whether financial instruments are subject to an enforceable MNA (or similar arrangement).
- Master clearing agreements ASC 210-20-50-1(d) states that recognized derivative instruments accounted for in accordance with ASC 815 that are "subject to an enforceable [MNA] or similar agreement" are subject to the disclosure requirements, regardless of whether they are actually offset in the statement of financial position. Investment companies and their advisers should analyze the features and provisions of their master clearing agreements (and other arrangements that cover instruments within the scope of the amended guidance) to determine whether those agreements are similar to an MNA and whether they are enforceable. Exchange-cleared contracts that are subject to a

ASC 210-20-50-1(d) states that recognized derivative instruments accounted for in accordance with ASC 815 that are "subject to an enforceable [MNA] or similar agreement" are subject to the disclosure requirements, regardless of whether they are actually offset in the statement of financial position.

clearing agreement that is determined to be enforceable and similar to an MNA would be within the scope of the offsetting disclosure requirements.

- One-sided MNAs In preparing their disclosures, investment companies should consider whether their MNAs are "one sided." In a one-sided MNA, the counterparty rather than the reporting entity has the right of offset upon default, and the reporting entity lacks a mirror right. From the perspective of the reporting entity, because such arrangements are not MNAs, instruments subject to the arrangement would not be within the scope of the disclosure requirements unless they are actually offset in the balance sheet in accordance with either ASC 210-20-45 or ASC 815-10-45.
- Qualitative disclosures ASC 210-20-55-17 states that to enable financial statement users to determine the effect of netting arrangements on a company's financial statements, an "entity may need to supplement [its] disclosures with additional (qualitative) disclosures depending on the terms of the enforceable [MNAs] and related agreements, including the nature of the rights of setoff and their effect or potential effect on the entity's financial position." Companies that use multiple counterparties and have multiple MNAs (1) will need to consider that the MNAs may have been drafted at different times on the basis of various risks and legal environments and (2) should understand the differences between these agreements.
- Internal controls Investment companies may need to adjust their controls in connection with systems, data gathering, and ongoing tracking, as well as their reviews of such controls.
- Interaction with other U.S. GAAP Other U.S. GAAP provisions require
 investment companies to disclose information about certain amounts offset
 in the statement of financial position as well as information about (1) related
 collateral (pledged or received) and (2) exposures to credit risk. Although
 those provisions may require the disclosure of similar information, investment
 companies should not assume that they have satisfied the disclosure
 requirements under the amended offsetting guidance because there may be
 differences in scope.

Thinking Ahead

For all entities, the amended offsetting guidance is effective for fiscal years beginning on or after January 1, 2013, and interim periods within those annual periods. The guidance must be applied retrospectively for any period presented that begins before an entity's date of initial application. Investment companies need to ensure that they are prepared to implement the new disclosure requirements in the first reporting period of 2013 as well as determine the qualitative information to disclose and where to incorporate it in their notes to the financial statements.

Investment companies may need to adjust their controls in connection with systems, data gathering, and ongoing tracking, as well as their reviews of such controls.

Contacts

If you have questions about this publication, please contact the following Deloitte industry professionals:

Brian Gallagh	er	Robert Fabio	Maryna Tully
AERS Partner		AERS Partner	AERS Partner
Deloitte & Touc	he LLP	Deloitte & Touche LL	.P Deloitte & Touche LLP
+1 617 437 239	98	+1 516 918 7285	+1 609 806 7022
bgallagher@de	loitte.com	rfabio@deloitte.com	n matully@deloitte.com

Subscriptions

Don't miss an issue! Register to receive Spotlight and other Deloitte publications by going to www.deloitte.com/us/subscriptions, choosing the Industry Interests category, and checking the boxes next to your particular interests. Publications pertaining to your selected industry (or industries), along with any other Deloitte publications or webcast invitations you choose, will be sent to you by e-mail.

Dbriefs for Financial Executives

We invite you to participate in *Dbriefs*, Deloitte's webcast series that delivers practical strategies you need to stay on top of important issues. Gain access to valuable ideas and critical information from webcasts in the "Financial Executives" series on the following topics:

- Business strategy & tax.
- Corporate governance.
- Driving enterprise value.
- Financial reporting.
- Financial reporting for taxes.
- Risk intelligence.

- · Sustainability.
- Technology.
- Transactions & business events.

Dbriefs also provides a convenient and flexible way to earn CPE credit — right at your desk. Join *Dbriefs* to receive notifications about future webcasts at www.deloitte.com/us/dbriefs.

Registration is available for this upcoming *Dbriefs* webcast. Use the link below to register:

• Quarterly Accounting Roundup (March 27, 2 p.m. (EDT)).

Technical Library: The Deloitte Accounting Research Tool

Deloitte makes available, on a subscription basis, access to its online library of accounting and financial disclosure literature. Called Technical Library: The Deloitte Accounting Research Tool, the library includes material from the FASB, the EITF, the AICPA, the PCAOB, the IASB, and the SEC, in addition to Deloitte's own accounting and SEC manuals and other interpretive accounting and SEC quidance.

Updated every business day, Technical Library has an intuitive design and navigation system that, together with its powerful search features, enable users to quickly locate information anytime, from any computer. Technical Library subscribers also receive *Technically Speaking*, the weekly publication that highlights recent additions to the library.

In addition, Technical Library subscribers have access to Deloitte Accounting Journal entries, which briefly summarize the newest developments in accounting standard setting.

For more information, including subscription details and an online demonstration, visit www.deloitte.com/us/techlibrary.

The Spotlight series is prepared by the National Office Accounting Standards and Communications Group of Deloitte. New issues in the series are released as developments warrant. This publication contains general information only and Deloitte is not, by means of this publication, rendering accounting, business, financial, investment, legal, tax, or other professional advice or services. This publication is not a substitute for such professional advice or services, nor should it be used as a basis for any decision or action that may affect your business. Before making any decision or taking any action that may affect your business, you should consult a qualified professional advisor.

Deloitte shall not be responsible for any loss sustained by any person who relies on this publication.

As used in this document, "Deloitte" means Deloitte & Touche LLP, a subsidiary of Deloitte LLP. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

Copyright © 2013 Deloitte Development LLC. All rights reserved.

Member of Deloitte Touche Tohmatsu Limited